

MAIL TO:  
Office of the Attorney General  
Registry of Charitable Trusts  
P.O. Box 903447  
Sacramento, CA 94203-4470

STREET ADDRESS:  
1300 I Street  
Sacramento, CA 95814  
Telephone: (916) 323-5079

WEBSITE ADDRESS:  
<http://ag.ca.gov/charities/>

COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES  
THRIFT STORE OPERATIONS

ANNUAL FINANCIAL REPORT FOR 20 03

(California Government Code Section 12599)

Failure to file annual financial report by January 30<sup>th</sup> annually for each calendar year of solicitation may result in late fees as defined in Government Code Section 12586.1.

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.



Name and Address of Commercial Fundraiser:

DBA: Thrift Town  
410 E1 Camino Ave.  
430 Sacramento, CA 95815  
  
NORQUIST SALVAGE CORPORATION  
2151 PROFESSIONAL DR. STE. 200  
ROSEVILLE, CA 95661

Name and Address of Charitable Organization:

30513  
CT No. 216-33375 F.E.I.N. No. 94 1422467

Sacramento Association for the Retarded

Name of charity

1791 Tribute Road, Suite A

Address of charity

Sacramento, CA 95815

City, State, and ZIP code of charity

Thrift Store

(Type of Activity)

held (on) (from)

01-01-

, 200 3

to 12-31-

, 200 3

(Date or dates must be shown)

1. REVENUE

A. Store Sales

1,908,218

A.

B. Rag Sales

9,340

B.

C. Miscellaneous Income

2,054

C.

D. TOTAL REVENUE

1,919,611

✓  
D.

2. STORE EXPENSES:

A. Salaries - Store Management

126,190

A.

B. Salaries - Employees

480,860

B.

C. Payroll taxes

54,174

C.

D. Employee benefits

46,930

D.

E. Truck Expense

60

E.

F. Advertising

37,697

F.

G. Insurance

64,637

G.

H. Telephone

5,087

H.

I. Rent

113,504

I.

J. Utilities

38,216

J.

K. Sales Tax

\$147,870

NA

K.

L. Office Expense

4,058

L.

M. Depreciation

17,301

M.

N. Leasehold Improvements (Amortized)

0

N.

O. Solicitation and Pick Up Expense

0

O.

P. Other Expenses. (Attach a Schedule)

144,693

P.

Q. TOTAL EXPENSES

1,133,407

Q.

NOTE: BASED ON YOUR CONTRACT/AGREEMENT, PLEASE COMPLETE LINES 3 AND 4 OR LINES 5, 6, AND 7.

3. COST OF GOODS PURCHASED FROM CHARITY (Distribution or net to charitable organization)

Volume of soft goods purchased in 100 cubic feet: 1,190

605,048

3.

4. AMOUNT RETAINED BY COMMERCIAL FUNDRAISER (Line 1D minus Line 2Q minus Line 3)

181,157

4

5. NET INCOME (lines 1D minus 2Q)

6. MANAGEMENT FEES/COMMISSION TO COMMERCIAL FUNDRAISER

A. Volume of soft goods received from charitable solicitation  
and pick up in 100 cubic feet: \_\_\_\_\_

7. NET DISTRIBUTION TO CHARITY (Line 5 minus 6)

410763

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8. a. Does any officer, director, partner or owner of the commercial fundraiser have any affiliation with or control, directly or indirectly, the charitable organization for which commercial fundraiser has contracted to solicit?

☐ Yes If "yes," complete the following: ☒ No

Name of officer, director, partner or owner of commercial fundraiser	Name and address of charitable organization	Relationship of officer, etc. to charitable organization

(b) For each affiliation identified in 8(a), attach copy of the contract between the commercial fundraiser and the charity.

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge and belief, it is true, correct and complete.

Signature of authorized officer (commercial fundraiser) Lane R. Steinmetz Printed Name President, CFO Title 01-30-04 Date

This report must be signed by two officers of the charitable organization for verification.

Signature of authorized officer (charity) Jay Kallone Printed Name President Title 2-6-04 Date

Signature of authorized officer/director (charity) Peter G. LeDoux Printed Name Exec Dir Title 02/04/04 Date

Thrift Town:	Sacramento 14
Purchase New Merchandise	\$ -
Purchase Used Out-of-State	\$ -
Equipment Lease	\$ 1,552
Administrative	\$ 43,200
Interest	\$ 2,236
Property Taxes	\$ 963
Bank charges	\$ 17,341
Freight	\$ 1,194
Janitorial	\$ 18,243
Process Supplies and Bags	\$ 15,770
Store Maintenance	\$ 12,271
Scavenger	\$ 18,622
Security	\$ 6,621
Fixtures and Signs	\$ 6,680
Total Other Expenses:	\$ 144,693